

NI Holdings, Inc.

NI Holdings, Inc. (NODK) Financial Supplement as of September 30, 2021

The Company has six reportable segments:

Private Passenger Auto: provides protection against liability for bodily injury and property damage arising from automobile accidents and protection against loss from damage to automobiles owned by the insured.

Non-Standard Auto: provides limited protection auto insurance for both bodily injury and property damage.

Home and Farm: provides coverage for damage to buildings, equipment, and contents for a variety of perils, including fire, lightning, wind, hail, and theft; also covers liability arising from injury to other persons or their property while on insured's premises.

Crop: provides multi-peril crop and crop hail insurance. Multi-peril crop is a federal insurance program to provide protection against a variety of potential damages to crops, including both weather and non-weather causes. Crop hail is private coverage to provide protection against losses to crops due primarily to hail damage.

Commercial: includes commercial liability and physical damage coverages.

All Other: includes excess liability and other coverages, and assumed reinsurance pools.

**NI HOLDINGS, INC.
FINANCIAL SUPPLEMENT
(UNAUDITED)
AS OF SEPTEMBER 30, 2021**

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About NI Holdings:

NI Holdings, Inc. (NASDAQ: NODK) is a U.S. insurance holding company, specializing in property and casualty insurance coverages. NI Holdings' financial statements are the consolidated financial results of NI Holdings; Nodak Insurance Company, including Nodak's wholly-owned subsidiaries American West Insurance Company and Primero Insurance Company, and its affiliate Battle Creek Mutual Insurance Company; Direct Auto Insurance Company; and Westminster American Insurance Company.

Westminster American Insurance Company was acquired by NI Holdings on January 1, 2020. This Financial Supplement includes Westminster American results from January 1, 2020 forward.

NI Holdings, Inc.
Consolidated Statements of Operations
(Unaudited)

(\$ in thousands)	2021			2020			Twelve Months		Nine Months		3Q21 - 3Q20	3Q21 - 2Q21	9M21 - 9M20	
	3Q	2Q	1Q	4Q	3Q	2Q	1Q	2020	2019	2021	2020	% Change	% Change	% Change
Revenues:														
Net premiums earned	\$ 82,173	\$ 76,281	\$ 63,135	\$ 69,541	\$ 73,342	\$ 82,006	\$ 58,772	\$ 283,661	\$ 246,438	\$ 221,589	\$ 214,120	12.0%	7.7%	3.5%
Fee and other income	501	520	317	469	524	446	362	1,801	2,125	1,338	1,332	-4.4%	-3.7%	0.5%
Net investment income	1,713	1,710	1,536	1,396	1,886	2,018	1,971	7,271	7,433	4,959	5,875	-9.2%	0.2%	-15.6%
Net realized capital gain on investments	2,733	2,875	3,902	5,750	636	370	1,015	7,771	3,246	9,510	2,021	329.7%	-4.9%	370.6%
Net unrealized capital gain on equity investments	(2,511)	1,826	1,909	6,494	4,466	10,827	(15,934)	5,853	11,537	1,224	(641)	-156.2%	-237.5%	291.0%
Total revenues	84,609	83,212	70,799	83,650	80,854	95,667	46,186	306,357	270,779	238,620	222,707	4.6%	1.7%	7.1%
Components of net income:														
Net premiums earned	82,173	76,281	63,135	69,541	73,342	82,006	58,772	283,661	246,438	221,589	214,120	12.0%	7.7%	3.5%
Losses and loss adjustment expenses	65,742	62,918	36,889	31,851	53,836	52,364	30,422	168,473	169,710	165,549	136,622	22.1%	4.5%	21.2%
Underwriting and general expenses ⁽¹⁾	25,348	23,589	21,238	23,140	22,144	19,625	20,159	85,068	67,258	70,175	61,928	14.5%	7.5%	13.3%
Underwriting gain (loss) ⁽²⁾	(8,917)	(10,226)	5,008	14,550	(2,638)	10,017	8,191	30,120	9,470	(14,135)	15,570	-238.0%	12.8%	-190.8%
Fee and other income	501	520	317	469	524	446	362	1,801	2,125	1,338	1,332	-4.4%	-3.7%	0.5%
Net investment income	1,713	1,710	1,536	1,396	1,886	2,018	1,971	7,271	7,433	4,959	5,875	-9.2%	0.2%	-15.6%
Net capital gain (loss) on investments	222	4,701	5,811	12,244	5,102	11,197	(14,919)	13,624	14,783	10,734	1,380	-95.6%	-95.3%	677.8%
Total investment and other income	2,436	6,931	7,664	14,109	7,512	13,661	(12,586)	22,696	24,341	17,031	8,587	-67.6%	-64.9%	98.3%
Income (loss) before income taxes	(6,481)	(3,295)	12,672	28,659	4,874	23,678	(4,395)	52,816	33,811	2,896	24,157	-233.0%	-96.7%	-88.0%
Income taxes	(1,622)	(561)	2,890	6,213	1,188	4,911	(840)	11,472	7,311	707	5,259	-236.5%	-189.1%	-86.6%
Net income (loss)	(4,859)	(2,734)	9,782	22,446	3,686	18,767	(3,555)	41,344	26,500	2,189	18,898	-231.8%	-77.7%	-88.4%
Net income attributable to non-controlling interest	(122)	(90)	113	867	22	34	32	955	99	(99)	88	-654.5%	-35.6%	-212.5%
Net income (loss) attributable to NI Holdings, Inc.	\$ (4,737)	\$ (2,644)	\$ 9,669	\$ 21,579	\$ 3,664	\$ 18,733	\$ (3,587)	\$ 40,389	\$ 26,401	\$ 2,288	\$ 18,810	-229.3%	-79.2%	-87.8%
Loss and LAE ratio ⁽³⁾	80.0%	82.5%	58.4%	45.8%	73.4%	63.9%	51.8%	59.4%	68.9%	74.7%	63.8%	660 bps	-250 bps	1090 bps
Expense ratio ⁽⁴⁾	30.8%	30.9%	33.6%	33.3%	30.2%	23.9%	34.3%	30.0%	27.3%	31.7%	28.9%	60 bps	-10 bps	280 bps
Combined ratio ⁽⁵⁾	110.9%	113.4%	92.1%	79.1%	103.6%	87.8%	86.1%	89.4%	96.2%	106.4%	92.7%	730 bps	-250 bps	1370 bps
Effective Tax Rate	25.0%	17.0%	22.8%	21.7%	24.4%	20.7%	19.1%	21.7%	21.6%	24.4%	21.8%	60 bps	800 bps	260 bps

Notes:

(1) Underwriting and general expenses include the deferral and amortization of policy acquisition costs.

(2) Underwriting gain (loss) is a non-GAAP financial measure, and equals net premiums earned less losses and loss adjustments expenses and underwriting and general expenses.

(3) The loss and LAE ratio is a non-GAAP financial measure, and equals losses and loss adjustment expenses divided by net premiums earned.

(4) The expense ratio is a non-GAAP financial measure, and equals amortization of deferred policy acquisition costs and underwriting and general expenses, divided by net premiums earned.

(5) The combined ratio is a non-GAAP financial measure, and equals losses and loss adjustment expenses, amortization of deferred policy acquisition costs, and other underwriting and general expenses, divided by net premiums earned.

NI Holdings, Inc.
Consolidated Selected Data
(Unaudited)

(\$ in thousands)	2021			2020			Twelve Months		Nine Months		3Q21 - 3Q20	3Q21- 2Q21	9M21 - 9M20	
	3Q	2Q	1Q	4Q	3Q	2Q	1Q	2020	2019	2021	2020	% Change	% Change	% Change
Direct premiums written by state: ^(a)														
North Dakota ^(a)	\$ 26,117	\$ 68,892	\$ 26,870	\$ 25,992	\$ 24,771	\$ 66,165	\$ 26,588	\$ 143,516	\$ 144,954	\$ 121,879	\$ 117,524	5.4%	-62.1%	3.7%
Illinois	12,287	13,250	13,932	10,082	10,922	10,580	11,420	43,004	43,655	39,469	32,922	12.5%	-7.3%	19.9%
Nebraska	10,921	11,591	10,138	9,861	10,420	11,397	10,165	41,843	41,004	32,650	31,982	4.8%	-5.8%	2.1%
South Dakota ^(a)	5,764	6,344	5,017	5,171	5,558	5,626	4,435	20,790	17,855	17,125	15,619	3.7%	-9.1%	9.6%
Georgia	2,299	4,691	3,163	2,693	1,192	1,952	(1)	5,836	-	10,153	3,143	92.9%	-51.0%	223.0%
Maryland	1,486	4,888	1,746	3,457	1,068	4,305	1,692	10,522	-	8,120	7,065	39.1%	-69.6%	14.9%
Nevada	1,993	2,314	2,182	2,090	2,287	2,032	1,941	8,350	9,799	6,489	6,260	-12.9%	-13.9%	3.7%
Pennsylvania	1,836	3,273	1,113	3,193	2,061	2,171	1,706	9,131	-	6,222	5,938	-10.9%	-43.9%	4.8%
New Jersey	1,380	2,276	2,195	2,573	4,819	2,070	1,603	11,065	-	5,851	8,492	-71.4%	-39.4%	-31.1%
North Carolina	1,879	1,191	1,744	1,348	1,011	539	225	3,123	-	4,814	1,775	85.9%	57.8%	171.2%
Virginia	1,040	1,965	1,625	1,345	1,949	1,567	1,094	5,955	-	4,630	4,610	-46.6%	-47.1%	0.4%
Minnesota ^(a)	431	2,645	105	163	810	2,558	93	3,624	3,441	3,181	3,461	-46.8%	-83.7%	-8.1%
District of Columbia	691	1,093	1,044	1,055	774	1,066	915	3,810	-	2,828	2,755	-10.7%	-36.8%	2.6%
South Carolina	591	664	861	300	353	58	261	972	-	2,116	672	67.4%	-11.0%	214.9%
Delaware	70	298	502	672	171	314	496	1,653	-	870	981	-59.1%	-76.5%	-11.3%
Arizona	121	114	155	139	165	275	320	899	1,437	390	760	-26.7%	6.1%	-48.7%
West Virginia	(1)	63	28	-	(9)	84	19	94	-	90	94	88.9%	-101.6%	-4.3%
	\$ 68,905	\$ 125,552	\$ 72,420	\$ 70,134	\$ 68,322	\$ 112,759	\$ 62,972	\$ 314,187	\$ 262,145	\$ 266,877	\$ 244,053	0.9%	-45.1%	9.4%
Direct premiums written by segment: ^(a)														
Private passenger auto	\$ 18,396	\$ 20,618	\$ 19,308	\$ 18,188	\$ 18,055	\$ 20,225	\$ 18,873	\$ 75,341	\$ 73,224	\$ 58,322	\$ 57,153	1.9%	-10.8%	2.0%
Non-standard auto	14,780	16,012	16,652	12,655	13,713	13,235	14,089	53,692	56,466	47,444	41,037	7.8%	-7.7%	15.6%
Home and farm	20,691	23,332	19,987	20,552	19,776	23,309	19,756	83,393	80,894	64,010	62,841	4.6%	-11.3%	1.9%
Crop ^(a)	1,426	42,170	(16)	(275)	1,224	38,948	(4)	39,893	42,276	43,580	40,168	16.5%	-96.6%	8.5%
Commercial	12,387	22,021	15,240	17,875	14,465	15,697	9,060	57,097	4,680	49,648	39,222	-14.4%	-43.7%	26.6%
All other ^(b)	1,225	1,399	1,249	1,139	1,089	1,345	1,198	4,771	4,605	3,873	3,632	12.5%	-12.4%	6.6%
Total	\$ 68,905	\$ 125,552	\$ 72,420	\$ 70,134	\$ 68,322	\$ 112,759	\$ 62,972	\$ 314,187	\$ 262,145	\$ 266,877	\$ 244,053	0.9%	-45.1%	9.4%
Net premiums earned by segment:														
Private passenger auto	\$ 18,491	\$ 18,068	\$ 17,498	\$ 19,377	\$ 17,947	\$ 17,386	\$ 17,299	\$ 72,009	\$ 67,983	\$ 54,057	\$ 52,632	3.0%	2.3%	2.7%
Non-standard auto	14,889	14,898	13,258	13,613	13,839	13,134	13,151	53,737	57,114	43,045	40,124	7.6%	-0.1%	7.3%
Home and farm	18,775	18,373	17,454	20,942	18,548	17,768	17,621	74,879	71,171	54,602	53,937	1.2%	2.2%	1.2%
Crop ^(a)	12,724	8,353	47	2,268	9,719	23,552	179	35,718	38,019	21,124	33,450	30.9%	52.3%	-36.8%
Commercial	14,798	14,020	12,338	11,321	10,773	8,341	7,853	38,288	4,097	41,156	26,967	37.4%	5.5%	52.6%
All other ^(b)	2,496	2,569	2,540	2,020	2,516	1,825	2,669	9,030	8,054	7,605	7,010	-0.8%	-2.8%	8.5%
Total	\$ 82,173	\$ 76,281	\$ 63,135	\$ 69,541	\$ 73,342	\$ 82,006	\$ 58,772	\$ 283,661	\$ 246,438	\$ 221,589	\$ 214,120	12.0%	7.7%	3.5%
Losses and loss adjustment expenses by segment:														
Private passenger auto	\$ 17,130	\$ 14,905	\$ 12,254	\$ 12,188	\$ 13,570	\$ 8,624	\$ 11,129	\$ 45,511	\$ 52,696	\$ 44,289	\$ 33,323	26.2%	14.9%	32.9%
Non-standard auto	9,620	11,490	4,800	6,787	9,425	8,195	5,940	30,347	32,654	25,910	23,560	2.1%	-16.3%	10.0%
Home and farm	16,155	18,208	7,632	5,910	13,437	10,860	6,538	36,745	45,601	41,995	30,835	20.2%	-11.3%	36.2%
Crop	12,482	9,332	561	680	9,225	19,107	2,367	31,379	32,091	22,375	30,699	35.3%	33.8%	-27.1%
Commercial	7,770	7,264	10,399	5,901	5,577	5,237	3,715	20,430	2,489	25,433	14,529	39.3%	7.0%	75.0%
All other ^(b)	2,585	1,719	1,243	385	2,602	341	733	4,061	4,179	5,547	3,676	-0.7%	50.4%	50.9%
Total	\$ 65,742	\$ 62,918	\$ 36,889	\$ 31,851	\$ 53,836	\$ 52,364	\$ 30,422	\$ 168,473	\$ 169,710	\$ 165,549	\$ 136,622	22.1%	4.5%	21.2%
Loss and LAE ratios by segment: ⁽³⁾														
Private passenger auto	92.6%	82.5%	70.0%	62.9%	75.6%	49.6%	64.3%	63.2%	77.5%	81.9%	63.3%	1700 bps	1010 bps	1860 bps
Non-standard auto	64.6%	77.1%	36.2%	49.9%	68.1%	62.4%	45.2%	56.5%	57.2%	60.2%	58.7%	-350 bps	-1250 bps	150 bps
Home and farm	86.0%	99.1%	43.7%	28.2%	72.4%	61.1%	37.1%	49.1%	64.1%	76.9%	57.2%	1360 bps	-1310 bps	1970 bps
Crop	98.1%	111.7%	1193.6%	30.0%	94.9%	81.1%	1322.3%	320 bps	87.9%	84.4%	105.9%	320 bps	-1360 bps	1410 bps
Commercial	52.5%	51.8%	84.3%	52.1%	51.8%	62.8%	47.3%	53.4%	60.8%	61.8%	53.9%	70 bps	70 bps	790 bps
All other ^(b)	103.6%	66.9%	48.9%	19.1%	103.4%	18.7%	27.5%	45.0%	51.9%	72.9%	52.4%	20 bps	3670 bps	2050 bps
Total	80.0%	82.5%	58.4%	45.8%	73.4%	63.9%	51.8%	59.4%	68.9%	74.7%	63.8%	660 bps	-250 bps	1090 bps

Notes:

(3) The loss and LAE ratio is a non-GAAP financial measure, and equals losses and loss adjustment expenses divided by net premiums earned.

(6) Direct premiums written is a non-GAAP financial measure, representing the amount of insurance premiums purchased by policyholders during the period.

(a) Multi-peril crop insurance business, written in North Dakota, South Dakota, and Minnesota, is seasonally written primarily during second quarter. It is earned over the period of risk, which is April through December.

(b) All other includes primarily excess liability and other insurance coverages, as well as assumed domestic and international reinsurance programs which are intended to diversify the risk exposure of the company.