

NI Holdings, Inc.

NI Holdings, Inc. (NODK) Financial Supplement Third Quarter 2022

The Company has six reportable segments:

Private Passenger Auto: provides protection against liability for bodily injury and property damage arising from automobile accidents and protection against loss from damage to automobiles owned by the insured.

Non-Standard Auto: provides limited protection auto insurance for both bodily injury and property damage.

Home and Farm: provides coverage for damage to buildings, equipment, and contents for a variety of perils, including fire, lightning, wind, hail, and theft; also covers liability arising from injury to other persons or their property while on insured's premises.

Crop: provides multi-peril crop and crop hail insurance. Multi-peril crop is a federal insurance program to provide protection against a variety of potential damages to crops, including both weather and non-weather causes. Crop hail is private coverage to provide protection against losses to crops due primarily to hail damage.

Commercial: includes commercial liability and physical damage coverages.

All Other: includes excess liability and other coverages, and assumed reinsurance pools.

**NI HOLDINGS, INC.
FINANCIAL SUPPLEMENT
(UNAUDITED)
Third Quarter 2022**

INDEX TO SUPPLEMENT

Consolidated Statements of Operations
Consolidated Selected Data

Pages:

3
4

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About NI Holdings:

NI Holdings, Inc. (NASDAQ: NODK) is a U.S. insurance holding company, specializing in property and casualty insurance coverages. NI Holdings' financial statements are the consolidated financial results of NI Holdings; Nodak Insurance Company, including Nodak's wholly-owned subsidiaries American West Insurance Company and Primero Insurance Company, and its affiliate Battle Creek Mutual Insurance Company; Direct Auto Insurance Company; and Westminster American Insurance Company.

Westminster American Insurance Company was acquired by NI Holdings on January 1, 2020. This Financial Supplement includes Westminster American results from January 1, 2020 forward.

NI Holdings, Inc.
Consolidated Statements of Operations
(Unaudited)

(\$ in thousands)	2022			2021				Twelve Months		Nine Months		3Q22 - 3Q21	3Q22 - 2Q22	9M22 - 9M21
	3Q	2Q	1Q	4Q	3Q	2Q	1Q	2021	2020	2022	2021	% Change	% Change	% Change
Revenues:														
Net premiums earned	\$ 89,532	\$ 84,496	\$ 69,587	\$ 78,000	\$ 82,173	\$ 76,281	\$ 63,135	\$ 299,589	\$ 283,661	\$ 243,615	\$ 221,589	9.0%	6.0%	9.9%
Fee and other income	476	415	428	437	501	520	317	1,775	1,801	1,319	1,338	-5.0%	14.7%	-1.4%
Net investment income	2,035	2,015	1,653	2,172	1,713	1,710	1,536	7,131	7,271	5,703	4,959	18.8%	1.0%	15.0%
Net realized gain on investments	83	1,027	938	8,258	2,733	2,875	3,902	17,768	7,771	2,048	9,510	-97.0%	-91.9%	-78.5%
Change in net unrealized gains (losses) on equity securities	(2,951)	(12,163)	(6,466)	(3,513)	(2,511)	1,826	1,909	(2,289)	5,853	(21,580)	1,224	-17.5%	75.7%	-1863.1%
Total revenues	89,175	75,790	66,140	85,354	84,609	83,212	70,799	323,974	306,357	231,105	238,620	5.4%	17.7%	-3.1%
Components of net income:														
Net premiums earned	\$ 89,532	84,496	69,587	78,000	82,173	76,281	63,135	299,589	283,661	243,615	221,589	9.0%	6.0%	9.9%
Losses and loss adjustment expenses	78,917	108,595	40,129	50,830	65,742	62,918	36,889	216,379	168,473	227,641	165,549	20.0%	-27.3%	37.5%
Underwriting and general expenses ⁽¹⁾	23,501	26,246	23,404	26,114	25,348	23,589	21,238	96,289	85,068	73,151	70,175	-7.3%	-10.5%	4.2%
Underwriting gain (loss) ⁽²⁾	(12,886)	(50,345)	6,054	1,056	(8,917)	(10,226)	5,008	(13,079)	30,120	(57,177)	(14,135)	-44.5%	74.4%	-304.5%
Fee and other income	476	415	428	437	501	520	317	1,775	1,801	1,319	1,338	-5.0%	14.7%	-1.4%
Net investment income	2,035	2,015	1,653	2,172	1,713	1,710	1,536	7,131	7,271	5,703	4,959	18.8%	1.0%	15.0%
Net investment gains (losses)	(2,868)	(11,136)	(5,528)	4,745	222	4,701	5,811	15,479	13,624	(19,532)	10,734	-1391.9%	74.2%	-282.0%
Total investment and other income	(357)	(8,706)	(3,447)	7,354	2,436	6,931	7,664	24,385	22,696	(12,510)	17,031	-114.7%	95.9%	-173.5%
Income (loss) before income taxes	(13,243)	(59,051)	2,607	8,410	(6,481)	(3,295)	12,672	11,306	52,816	(69,687)	2,896	-104.3%	77.6%	-2506.3%
Income taxes	(3,074)	(12,415)	568	2,267	(1,622)	(561)	2,890	2,974	11,472	(14,921)	707	-89.5%	75.2%	-2210.5%
Net income (loss)	(10,169)	(46,636)	2,039	6,143	(4,859)	(2,734)	9,782	8,332	41,344	(54,766)	2,189	-109.3%	78.2%	-2601.9%
Net income (loss) attributable to non-controlling interest	(184)	(726)	130	15	(122)	(90)	113	(84)	955	(780)	(99)	-50.8%	74.7%	-687.9%
Net income (loss) attributable to NI Holdings, Inc.	\$ (9,985)	\$ (45,910)	\$ 1,909	\$ 6,128	\$ (4,737)	\$ (2,644)	\$ 9,669	\$ 8,416	\$ 40,389	\$ (53,986)	\$ 2,288	-110.8%	78.3%	-2459.5%
Loss and loss adjustment expense ratio ⁽³⁾	88.1%	128.5%	57.7%	65.2%	80.0%	82.5%	58.4%	72.2%	59.4%	93.5%	74.7%	810 bps	-4040 bps	1880 bps
Expense ratio ⁽⁴⁾	26.3%	31.1%	33.6%	33.5%	30.8%	30.9%	33.6%	32.1%	30.0%	30.0%	31.7%	-450 bps	-480 bps	-170 bps
Combined ratio ⁽⁵⁾	114.4%	159.6%	91.3%	98.6%	110.9%	113.4%	92.1%	104.4%	89.4%	123.5%	106.4%	350 bps	-4520 bps	1710 bps
Effective Tax Rate	23.2%	21.0%	21.8%	27.0%	25.0%	17.0%	22.8%	26.3%	21.7%	21.4%	24.4%	-180 bps	220 bps	-300 bps

Notes:

- (1) Underwriting and general expenses include the deferral and amortization of policy acquisition costs.
- (2) Underwriting gain (loss) equals net premiums earned less losses and loss adjustments expenses and underwriting and general expenses.
- (3) The loss and loss adjustment expense ratio equals losses and loss adjustment expenses divided by net premiums earned.
- (4) The expense ratio equals amortization of deferred policy acquisition costs and underwriting and general expenses, divided by net premiums earned.
- (5) The combined ratio equals losses and loss adjustment expenses, amortization of deferred policy acquisition costs, and other underwriting and general expenses, divided by net premiums earned.

NI Holdings, Inc.
Consolidated Selected Data
(Unaudited)

(\$ in thousands)	2022			2021				Twelve Months		Nine Months		Six Months		3Q22 - 3Q21	3Q22 - 2Q22	9M22 - 9M21
	3Q	2Q	1Q	4Q	3Q	2Q	1Q	2021	2020	2022	2021	2022	2021	% Change	% Change	% Change
Direct premiums written by state: ^(a)																
North Dakota ^(a)	\$ 25,697	\$ 76,375	\$ 27,153	\$ 26,240	\$ 26,117	\$ 68,892	\$ 26,870	\$ 148,119	\$ 143,516	\$ 129,225	\$ 121,879	\$ 103,528	\$ 95,762	-1.6%	-66.4%	6.0%
Illinois	18,863	16,844	14,749	11,881	12,287	13,250	13,932	51,350	43,004	50,456	39,469	31,593	27,182	53.5%	12.0%	27.8%
Nebraska	11,966	13,070	11,193	10,597	10,921	11,591	10,138	43,247	41,843	36,229	32,650	24,263	21,729	9.6%	-8.4%	11.0%
South Dakota ^(a)	7,336	7,001	5,720	5,922	5,764	6,344	5,017	23,047	20,790	20,057	17,125	12,721	11,361	27.3%	4.8%	17.1%
New Jersey	3,109	1,884	2,530	2,443	1,380	2,276	2,195	8,294	11,065	7,523	5,851	4,414	4,471	125.3%	6.0%	28.6%
Georgia	2,782	6,442	2,934	2,932	2,299	4,691	3,163	13,085	5,836	12,158	10,153	9,376	7,854	21.0%	-56.8%	19.7%
Minnesota ^(a)	2,568	5,302	120	169	431	2,645	105	3,350	3,624	7,990	3,181	5,422	2,750	495.8%	-51.6%	151.2%
Maryland	1,947	5,571	1,856	5,428	1,486	4,888	1,746	13,548	10,522	9,374	8,120	7,427	6,634	31.0%	-65.1%	15.4%
Virginia	1,514	2,921	1,650	1,632	1,040	1,965	1,625	6,262	5,955	6,085	4,630	4,571	3,590	45.6%	-48.2%	31.4%
North Carolina	1,453	2,148	1,632	1,827	1,879	1,191	1,744	6,641	3,123	5,233	4,814	3,780	2,935	-22.7%	-32.4%	8.7%
Pennsylvania	1,108	3,706	1,540	2,013	1,836	3,273	1,113	8,235	9,131	6,354	6,222	5,246	4,386	-39.7%	-70.1%	2.1%
Nevada	1,014	1,239	1,415	1,643	1,993	2,314	2,182	8,132	8,350	3,668	6,489	2,654	4,496	-49.1%	-18.2%	-43.5%
District of Columbia	865	1,017	971	1,227	691	1,093	1,044	4,055	3,810	2,853	2,828	1,988	2,137	25.2%	-14.9%	0.9%
South Carolina	532	840	1,374	667	591	664	861	2,783	972	2,746	2,116	2,214	1,525	-10.0%	-36.7%	29.8%
Arizona	408	194	161	85	121	114	155	475	899	763	390	355	269	237.2%	110.3%	95.6%
West Virginia	(2)	63	17	-	(1)	63	28	90	94	78	90	80	91	-100.0%	-103.2%	-13.3%
Delaware	(13)	345	518	632	70	298	502	1,502	1,653	850	870	863	800	-118.6%	-103.8%	-2.3%
Total	\$ 81,147	\$ 144,962	\$ 75,533	\$ 75,338	\$ 68,905	\$ 125,552	\$ 72,420	\$ 342,215	\$ 314,187	\$ 301,642	\$ 266,877	\$ 220,495	\$ 197,972	17.8%	-44.0%	13.0%
Direct premiums written by segment: ^(a)																
Private passenger auto	\$ 20,040	\$ 22,136	\$ 20,055	\$ 18,955	\$ 18,396	\$ 20,618	\$ 19,308	\$ 77,277	\$ 75,341	\$ 62,231	\$ 58,322	\$ 42,191	\$ 39,926	8.9%	-9.5%	6.7%
Non-standard auto	20,647	18,674	16,695	13,930	14,780	16,012	16,652	61,374	53,692	56,016	47,444	35,369	32,664	39.7%	10.6%	18.1%
Home and farm	22,043	25,338	21,087	21,190	20,691	23,332	19,987	85,200	83,393	68,468	64,010	46,425	43,319	6.5%	-13.0%	7.0%
Crop ^(a)	2,628	50,771	(17)	(40)	1,426	42,170	(16)	43,540	39,893	53,382	43,580	50,754	42,154	84.3%	-94.8%	22.5%
Commercial	14,566	26,575	16,388	20,105	12,387	22,021	15,240	69,753	57,097	57,529	49,648	42,963	37,261	17.6%	-45.2%	15.9%
All other ^(a)	1,223	1,468	1,325	1,198	1,225	1,399	1,249	5,071	4,771	4,016	3,873	2,793	2,648	-0.2%	-16.7%	3.7%
Total	\$ 81,147	\$ 144,962	\$ 75,533	\$ 75,338	\$ 68,905	\$ 125,552	\$ 72,420	\$ 342,215	\$ 314,187	\$ 301,642	\$ 266,877	\$ 220,495	\$ 197,972	17.8%	-44.0%	13.0%
Net premiums earned by segment:																
Private passenger auto	\$ 19,813	\$ 19,265	\$ 18,742	\$ 18,476	\$ 18,491	\$ 18,068	\$ 17,498	\$ 72,533	\$ 72,009	\$ 57,818	\$ 54,057	\$ 38,007	\$ 35,566	7.1%	2.8%	7.0%
Non-standard auto	17,579	15,512	14,378	15,540	14,889	13,258	13,258	58,585	53,737	47,469	43,045	29,890	28,156	18.1%	13.3%	10.3%
Home and farm	19,751	19,955	19,212	19,190	18,775	18,373	17,454	73,792	74,879	58,919	54,602	39,167	35,827	5.2%	-1.0%	7.9%
Crop ^(a)	14,566	12,295	(13)	5,724	12,724	8,353	47	26,848	35,718	26,848	21,124	12,282	8,400	14.5%	18.5%	27.1%
Commercial	15,884	15,031	14,188	16,129	14,798	14,020	12,338	57,285	38,288	45,103	41,156	29,219	26,358	7.3%	5.7%	9.6%
All other ^(a)	1,939	2,438	3,080	2,941	2,496	2,569	2,540	10,546	9,030	7,458	7,605	5,518	5,109	-22.3%	-20.5%	-1.9%
Total	\$ 89,532	\$ 84,496	\$ 69,587	\$ 78,000	\$ 82,173	\$ 76,281	\$ 63,135	\$ 299,589	\$ 283,661	\$ 243,615	\$ 221,589	\$ 154,083	\$ 139,416	9.0%	6.0%	9.9%
Loss and loss adjustment expenses by segment:																
Private passenger auto	\$ 20,354	\$ 16,854	\$ 14,711	\$ 15,432	\$ 17,130	\$ 14,905	\$ 12,254	\$ 59,721	\$ 45,511	\$ 51,918	\$ 44,289	\$ 31,565	\$ 27,159	18.8%	20.8%	17.2%
Non-standard auto	11,958	4,133	8,491	8,543	9,620	11,490	4,800	34,453	30,347	24,582	25,910	12,624	16,290	24.3%	189.3%	-5.1%
Home and farm	28,822	61,831	6,840	10,150	16,155	18,208	7,632	52,145	36,745	97,492	41,995	68,671	25,840	78.4%	-53.4%	132.2%
Crop ^(a)	6,974	10,330	(166)	5,456	12,482	9,332	561	27,831	31,379	17,135	22,375	10,164	9,893	-44.1%	-32.5%	-23.4%
Commercial	9,812	12,991	10,017	9,346	7,770	7,264	10,399	34,779	20,430	32,821	25,433	23,008	17,663	26.3%	-24.5%	29.0%
All other ^(a)	997	2,456	236	1,903	2,585	1,719	1,243	7,450	4,061	3,693	5,547	2,692	2,962	-61.4%	-59.4%	-33.4%
Total	\$ 78,917	\$ 108,595	\$ 40,129	\$ 50,830	\$ 65,742	\$ 62,918	\$ 36,889	\$ 216,379	\$ 168,473	\$ 227,641	\$ 165,549	\$ 148,724	\$ 99,807	20.0%	-27.3%	37.5%
Loss and loss adjustment expense ratios by segment: ^(a)																
Private passenger auto	102.7%	87.5%	78.5%	83.5%	92.6%	82.5%	70.0%	82.3%	63.2%	89.8%	81.9%	83.1%	76.4%	1010 bps	1520 bps	790 bps
Non-standard auto	68.0%	26.6%	59.1%	55.0%	64.6%	77.1%	36.2%	58.8%	56.5%	51.8%	60.2%	42.2%	57.9%	340 bps	4140 bps	-840 bps
Home and farm	145.9%	309.9%	35.6%	52.9%	86.0%	99.1%	43.7%	70.7%	49.1%	165.5%	76.9%	175.3%	72.1%	5990 bps	-16400 bps	8860 bps
Crop ^(a)	47.9%	84.0%	n/a	95.3%	98.1%	111.7%	n/a	103.7%	87.9%	63.8%	105.9%	82.8%	117.8%	-5020 bps	-3610 bps	-4210 bps
Commercial	61.8%	86.4%	70.6%	57.9%	52.5%	51.8%	84.3%	60.7%	53.4%	72.8%	61.8%	78.7%	67.0%	930 bps	-2460 bps	1100 bps
All other ^(a)	51.4%	100.7%	7.7%	64.7%	103.6%	66.9%	48.9%	70.6%	45.0%	49.5%	72.9%	48.8%	58.0%	-5220 bps	-4930 bps	-2340 bps
Total	88.1%	128.5%	57.7%	65.2%	80.0%	82.5%	58.4%	72.2%	59.4%	93.5%	74.7%	96.5%	71.6%	810 bps	-4040 bps	1880 bps

Notes:

(3) The loss and loss adjustment expense ratio equals losses and loss adjustment expenses divided by net premiums earned.

(a) Direct premiums written represents the amount of insurance premiums purchased by policyholders during the period.

(a) Multi-peril crop and crop hail insurance premiums are generally written in the second quarter and earned ratably over the remainder of the calendar year. First quarter activity is the result of minor prior crop year adjustments which typically occur annually during first quarter.

(b) All other includes primarily excess liability and other insurance coverages, as well as assumed domestic and international reinsurance programs which are intended to diversify the risk exposure of the company.